PHILIP MORRIS
U.S.A.
100 PARK AVENUE, NEW YORK, N.Y. 10017

STANLEY S. SCOTT
VICE PRESIDENT
PUBLIC AFFAIRS

February 13, 1980

Dear Jack:

This letter is in response to a series of your recent communications.

Under separate cover we are sending, per your request, additional names of Philip Morris representatives to state TAN Advisory Committees. Enclosed herein is a copy of the Philip Morris USA guidelines for our representatives on the committees.

In your January 29, 1980 letter to Mr. Goldsmith, you reiterate once again a request for a list of Philip Morris employees. Jack, we have explained repeatedly that this list will not be provided. We have and will continue to supply TAN with lists of our employees who voluntarily enroll in TAP -- our internal legislative support system. You and I first discussed this issue on March 16, 1979 with Jim Morgan and Bob Cremin here at Philip Morris. We have also talked about it since then, but our response has been the same. It is fair to state that Philip Morris has more TAN members than any other company, and we haven't once refused to respond to a TAN Action Request for political support. The reason is simple: Philip Morris senior and middle management has enthusiastically built an internal voluntary legislative support system -- TAP -- which works effectively in concert with other company-related activities.

Regarding your February 6, 1980 memo on New York: Bernie Robinson will coordinate grass roots activities; as always, we will activate our TAP-TAN volunteers pursuant

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to an internal review of the strategy -- please do not contact our employees directly; and Bernie will coordinate any volunteers who choose to participate in a phone bank program.

In another memo dated February 6, 1980, you discuss plans for state TAN Advisory Committee meetings in February and March. Some months ago you stated that the member companies would receive a "TAN Calendar" listing when and where these meetings are scheduled. You also indicated the calendar would list scheduled training sessions for each company's volunteers. Could you let me know when such a calendar might be distributed?

Sincerely,

Enclosure

cc: Messrs. R. R. Millhiser
C. H. Goldsmith
H. Cullman
J. C. Bowling
S. P. Pollack
J. J. Morgan
R. H. Cremin
H. B. Coleman
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